

### Exclusively in the Blue Valley Times Trust The Person With Good Data

It is easy for anyone to underestimate a job that someone else does. Most professionals make their job look easy because they know exactly what they are doing and the best way to get it done. There is usually some engineering and calculation done before just tackling any complicated

project. I have a basic understanding of a few different trades but I only have 100% confidence in my own specialty. If I was going to build a retaining wall, I would consult with someone who really knows how to get that done right before I started. Every time I see a retaining wall leaning because it was pushed by frost I know it was built by someone who didn't

understand what needed to be done before building that wall. All that work and cost and it lasted maybe 10 years when it should have lasted a lifetime.

The same is true for furnaces that are not installed correctly. They don't lean because frost is pushing them but they are forced to operate at or near their maximum temperature constantly. That causes stress on the controls and the furnace itself. Correctly sizing a furnace is the first and best thing anyone can de

is the first and best thing anyone can do and yet I'm asked often to make it 'a little bigger' than what is needed. That is like using a blowtorch to light a candle. If you want to get more value when replac-

ing a furnace, select a better brand with features that will provide more comfort or improve the duct system at the same time. Why doesn't everyone just wear

XXL clothing? After all, if big is good, bigger is better. Nope. Not always. And it never is with heating and air conditioning. There were a couple times over the years where I even doubted the results of a load calculation but I went with what the computer said and sure enough, everything worked perfectly. So I don't second

guess the engineering data that is the result of accurate calculations. I also don't appease a customer and use a furnace that is too large because they asked for it. I know when it fails prematurely or can't be operated quietly or comfortably, the blame will come back on me. I've never had to walk away from a job because of that kind of disagreement but it has been close a time or two. More when I was younger and probably a little less argu-

younger and probably a little less argumentative. Experience is the best teacher but is no substitute for engineering and common sense.

Ken Field is the owner of Slate Belt Energy and Field's Service, Inc. As a certified energy rater and contractor, he is qualified to assess every aspect of energy usage and prescribe solutions to save energy. He can be reached at 610-759-6306 or email Ken@FieldsService.com

#### BLUE VALLEY TIMES

AUCTION ESTATE SETTLEMENT REAL ESTATE AND CONTENTS SATURDAY MARCH 19, 2022 RAIN, SNOW OR SHINE ON THE PREMISES 702 KEYSTONE DRIVE STROUDSBURG, (STROUD TOWNSHIP) MONROE COUNTY, PA 18360 AFFORDABLE HOME

**11 A.M. REAL ESTATE** consists of 3 Bedroom 1 ½ Bath Home with Central Air, Hardwood Floors and Garage. Fenced Yard. Nice Residential Area only a few miles from town. No Dues, Township Road. tax Code: 17-14B-1-26 Deed Book: 388 Page 924

| INSPECTION for REAL ESTATE AND | PERSONAL | PROPER           | ſY:        |
|--------------------------------|----------|------------------|------------|
| WEDNESDAY                      | MARCH    | 9 <sup>th</sup>  | 3 - 5 P.M. |
| SATURDAY                       | MARCH    | 12 <sup>th</sup> | 2 - 4 P.M. |

TERMS: \$10,000 BANK CASHIER'S CHECK (payable to Jack Muehlhan Auctioneer Escrow) AT SALE. BALANCE AT SETTLEMENT WITHIN 30 DAYS. No Back Taxes, No Buyer's Premium.

10 A.M. PERSONAL PROPERTY consists of: Household Goods, Artwork, Antiques, etc. Personal Property Auctioneer: Robert Reinhardt AU5161L 570-856-4666 TERMS: CASH

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