



Ken Field

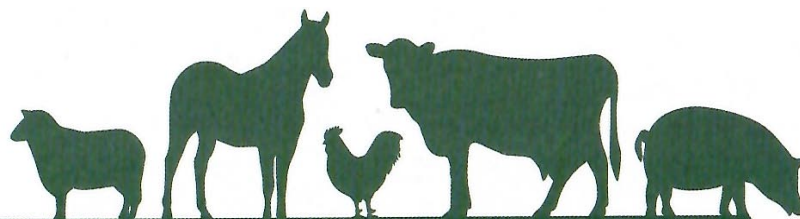
Owner of Slate Belt Energy Services

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Cold, Hard Truth

A man named Thomas Sowell said "When you want to help people, you tell them the truth. When you want to help yourself, you tell them what they want to hear." This thought can be applied to almost any conversation with people involved in sales. Sometimes NOT telling someone something is as bad as not telling them the truth. For example there are things in my business that are related to the laws of physics and psychometrics and even though my wife says I'm psycho something, I don't need a college degree to understand the principles of air movement. Heat rises, there I said it. When a duct system blows cool air into a room, the air already in the room needs to leave. Try this experiment, take a 2 liter bottle and pour out the soda. That stuff is bad for you anyway. Now blow in the bottle. There is no place for the air in the bottle to go so you can't actually blow. You have just simulated a room with no return air pathway. That is one huge problem with duct systems on older homes. The second biggest problem is that the warm air wants to hang out at the highest place. I have a 2 story house, my wife has her story and I have mine. Nevermind that, but the second floor of almost every home with one air conditioning system is warmer on the upper floors all summer long. Partly because the cool air is dense and heavy and much harder for the fan to blow it 15 feet up and secondly because the return duct system was designed by someone who wasn't going to live in that house. It was poorly constructed and doesn't work. So the cool air hangs out on the lower level where the thermostat is and the hot air hangs out in the bedrooms so you can sweat all night. I get asked to repair this kind of problem all the time and since I am a student of Mr. Sowell, I tell them the cold, hard, truth. Move the beds to the living room, put the kitchen in the basement and make the second floor a sauna. Boom, problem solved. There is no magic but I do have a couple tricks to help. If I can't improve the comfort in your house, I don't want your money because I am a results based psycho something, not a yesman. Mini split units are not the right answer either, they are a band aid.

Ken Field is the owner of Slate Belt Energy and Field's Service, Inc. As a certified energy rater and contractor, he is qualified to assess every aspect of energy usage and prescribe solutions to save energy. He can be reached at 610-759-6306 or email Ken@FieldsService.com



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A Weekend Remembering Our Heroes

By Rep. Joe Emrick

NAZARETH - This past Memorial Day was a beautiful day to remember and honor our heroes that sacrificed it all.

I attended the Nazareth Memorial Day parade where the color guard held our flags up high and led the parade while The Nazareth High School marching band followed behind.

It was great to see everyone in the community setting aside the day to honor our fallen.



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