

Ken Field

Owner of Slate Belt Energy Services

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Loyalty, Value and Human Nature

Everything comes at a price and with some risk

assumed. It is your job to weigh all the factors and decide exactly what you want out of a transaction before you plunk down your money. There is an old saying "do you want it good, fast or cheap? Pick 2". When you need a favor who do you ask, a stranger or a friend? When was the last time you got a great deal and didn't find out later why it was a steal? Maybe I see things a little differently because I am in business but loyalty means a lot when a customer needs something that is not on the menu. A small delivery, a rush job, credit terms or any number of things that are more of an inconvenience than they are worth to me. But I will accommodate if someone has proven that they are a loyal. Not because they pay more than anyone else but because they have reached the conclusion that I do the best I can on every aspect of my business and while I may not always be the least expensive, I will always be sure to use the best materials money can buy and install them to the letter of the manufacturer's instructions in addition to standing behind the work. Fuel prices fluctuate and I have some customers who jump around to whoever is the cheapest at the moment. Possibly they do not realize that the \$4 they saved will drop them from my list of people I will jump for the next time they run out. Everyone cries the blues when bad stuff happens to them yet in most cases it is by their own doing. It is human nature to shop around and negotiate on everything possible but it is also human nature to trust people who are not trying to cheat you or take food away from you. I see oil companies who sell small quantities of oil but charge exorbitant prices for it. That is just wrong. If someone already doesn't have enough money to get a minimum delivery, why should they pay half as much for 1/4 of that quantity? That may be capitalism but it is a heartless form of it. I will deal with a family business every time over a big box or franchise because the CEO probably wears work clothes and works 60 hours a week. Next time you need to make a purchase think about the people you are buying from. They may own a business but they are also struggling

Ken Field is the owner of Slate Belt Energy and Field's Service, Inc. As a certified energy rater and contractor, he is qualified to assess every aspect of energy usage and prescribe solutions to save energy. He can be reached at 610-759-6306 or email Ken@FieldsService.com

today in ways you cannot even imagine.

My Bill Providing Safeguard for Property Taxpayers Signed by Governor

By State Rep. Joe Emrick

BANGOR - My bill providing property taxpayers with protection from an unnecessary fine has been signed by the Governor.

House Bill 430 will waive the 10% penalty during the first year of home ownership if the new owners did not receive their tax bill. The property owners will pay the full amount of the property taxes due and present an affidavit and copy of their deed to prove their date of purchase.

After learning that one of my constituents was fined over \$1,000 through no fault of their own, simply because they did not receive their property tax bill, it was time to act and change this outdated law.

This bill received bi-partisan support with a 199-1 vote. It will take effect in 90 days.



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Columbia Self Storage will sell the contents of the occupant's leased space at public auction to satisfy the owner's lien on StorageTreasures. com all personal property stored in this facility by: Unit #245 Shana Ceasar, consisting of boxes, toys and misc. items. Items will be offered for sale by auction to the highest bidder for enforcement of storage liens.

Auction will be held at 9AM, Tuesday, July 26, 2022 on StorageTreasures.com.

All auction sales are FINAL. Cash only and paid at Columbia Self Storage, 1059 Pennsylvania Ave., Pen Argyl, PA 18072. Columbia Self Storage reserves the right to refuse any bid.



NCC Helps to Get Students Ready for College this Fall

By Mia Rossi

BETHLEHEM - What: With the new academic year fast approaching, Northampton Community College (NCC) will be hosting a FAFSA Completion Day and One-Stop Enrollment Event to get students where they need to be for the fall. Current and new students can receive personal assistance completing their FAFSA and get any enrollment, registration and IT questions answered on the spot that day. PHEAA's Maureen Madden and James Steeley along with Elizabeth Bolden from the PA Commission for Community Colleges and NCC's Sedgewick Harris will hold a media briefing followed by a "Complete Your FASFA" session where students can ensure they receive their full financial aid for the coming year. Students will hear first hand from Thomas Hackman, an alum who was able to pursue his degree because of the PA state grant. NCC expects 100 guests to make this a momentous event.

When: Thursday, July 14, 10 a.m. - 3 p.m.; 11 a.m. media briefing

Where: Bethlehem Campus | 3835 Green Pond Road, Bethlehem, PA 18020 - College Center Room 220, 2nd Floor

Why: If a student does not submit a FAFSA and apply for the PA State Grant Program, they could miss out on thousands of dollars of gift aid that could make the difference between an affordable higher education or the additional burden of unmanageable student loan debt. FAFSA applications have dropped since the pandemic. August 1 is the deadline for new community college students to qualify for the PA state grant by completing the financial aid application (FAFSA), and this NCC event aims to give students support to receive their full financial aid for the upcoming year. In addition, the College aims to get students fully registered for their classes for fall while they are engaged and on campus thinking about their future with NCC.

If you would like to cover the event or have any questions, please contact me.